

ENTERPRISE RESOURCE PLANNING

DON'T LET YOUR INVESTMENTS FALL SHORT

You have invested in an ERP as a baseline business requirement. Based on a business case for improved controls, streamlined operations, and an overall positive return on investment, your organization has made even more investments. Today, however, you are frustrated. Those investments you made fall short of desired outcomes and potential benefits.

Is Your ERP Underperforming?

Common factors keep companies from fully capitalizing on their investments in ERP, including:

- Reduction of the scope of implementation to meet financial constraints
- Elimination of system functionality that reduces the level of built-in automation
- Limited focus on change management to address system and process adoption
- Insufficient training budgets that leave users unaware of a system's potential
- Singular focus on standalone ERP functions instead of integrating the solution into the operating environment
- Inflexible ERP design that does not accommodate evolving business needs
- Treating reporting and analytics as an afterthought
- Long implementation cycles that are not resilient to changing operational strategy

Fluid business requirements drive the need for flexible ERP platforms. Architect an ERP solution for today's requirements without jeopardizing the ability to effectively re-architect in the future.

A disciplined methodology focused on ROI and long-term value creation lets you make the most of your organization's ERP performance.

ERP Enhancement Services

MorganFranklin's ERP+ methodology is designed to help companies quickly identify those components of an ERP environment responsible for underperformance. Our methodology focuses on the entire ERP environment (people, process, and technology) and delivers recommendations designed to stabilize, consolidate, integrate, and optimize your investment.

ERP+ Diagnostic

MorganFranklin's ERP+ methodology starts with a rapid diagnostic to measure the overall performance of your ERP against best practices and benchmarks. We use the following dimensions to assess ERP performance:

- Information Management—measures analytical and reporting capabilities across financial, management, and statutory requirements.
- ERP Configuration—evaluates transaction automation, functionality, and workflow usage across each module.
- Organizational Alignment—gauges how business processes and the organizational alignment map to the ERP.
- Integration—analyzes the ERP boundary points to improve the total cost of ownership around system administration, patch management, platform maintenance, and development activities.
- Level of Adoption—captures the level of user satisfaction across the enterprise with the ERP solution and the financial systems infrastructure.
- Governance—evaluates financial and IT Controls to determine the maturity of entity and transactional level controls including application, access, and segregation of duties.

IMPACT & VALUE

- Assess both objective and subjective measures of capabilities
- Focus on reporting and analytics
- Improve total cost of ownership (TCO)
- Capture level of user satisfaction
- Determine maturity of entity-and transaction-level controls
- Meet fluid business requirements

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Quickly assess both objective and subjective measures of ERP platform capabilities. Our diagnostic identifies opportunities for improvement, associates corrective actions, and prioritizes items based upon their fit with your business requirements.

About MorganFranklin Consulting

MorganFranklin is a strategy and execution-focused business consulting firm and professional advisor. We provide strategic thinking and hands-on support to help clients manage growth and maximize performance. Our solutions always consider the key connections between finance and accounting, operations, technology, and risk—connections that are critical to success. Clients say that our responsiveness, flexible style, and fast access to proven professionals make us an invaluable business partner and advisor.

“Often company slogans are just that, but in the case of MorganFranklin, they actually live by their slogan, ‘surpassing expectations.’ We have asked them time and again to assist on or take on important projects that require industry insight and technical knowledge. They have never turned us down and they have never let us down. As an advisor to BT they have helped us meet deadlines and manage costs. But most importantly they have added a level of quality to key deliverables that we otherwise would never have achieved.”

— BILL WARNE, financial manager
British Telecommunications, plc (BT)